

Brief Profile

Mr.K M Shivaprsad is Co-founder & Currently the Executive Director of Disciples India Group consisting of business units namely, Disciples India Educational Resources Pvt. Ltd., Talents India Learning Academy, Talents India Marketing, Aakruthi Consultants, Bengaluru and Managing Partner in SRS Rice Industries, Sagara, Shimoga (Dist) & is involved in executing professional & entrepreneurial business responsibilities of the Group. He is also associated as Director – Projects at Station-e Info Services Pvt. Ltd., for setting up Digital Language Lab in South India. He has specialized expertise in skills development, organizing & managing job drives as per educational institutions & State departments requirements. With his active involvement in understanding Campus trainees & corporate expectations he is trying to build the gap between both the parties by organising corporate trainings & Mega placement Cum Job drives in various parts of Karnataka for both Private & Govt. Institutions.

He was previously associated with Dayananda Sagar Institutions as a Faculty Member in the Department of Commerce & Management, and has coordinated various academic activities and events apart from engaging teaching sessions and evaluation responsibilities. He was also the Academic Coordinator of Foreign students from France for student exchange programs. He has also successfully implemented the concept of Live Project training to the students. Earlier, he has worked as a Lecturer & Program Coordinator for NIAM Institutions handling subjects for MBA, BBM & B.Com and assisted on the module of an Industry Integrated program & Online programs for different universities offered by NIAM Group, New Delhi.

Before joining academics, he worked for corporations: In Great India Homes Pvt. Ltd., his responsibility was to manage his team on event organising, arranging advertising requirements, marketing research, monitoring & coordinating marketing activities. At United Spirits Ltd., he worked as a territory sales executive & his role was to achieve monthly sales target from retailers through sales promotion activities, maximising self-space, monitoring market activities, new product promotion & MIS on stock updates at KSBCL. At Motilal Oswal Securities Ltd, as a Business development executive, he has worked in commodity market, while he started his career at Resource Pro Inc, an Advertising company as a Management trainee.

He is an MBA in International Business, an M.Com degree holder in Entrepreneurship, an M.Phil degree in Management with a Post Graduate Diploma in Instructional Technology. He is a Professional Member of AIMA, New Delhi, He is an Industry representative of Placement Committee for IGNOU, Bangalore & member of SNC Innovation Startup Policy Development Committee at KLE Society's S. Nijalingappa College, Bengaluru. He is also certified trainer from NIESBUD, New Delhi on Employability, Entrepreneurship & Life Skills.

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